



EL CENTRO REGIONAL MEDICAL CENTER
BOARD OF TRUSTEES – REGULAR MEETING

MONDAY, FEBRUARY 27, 2023
6:00 PM

MOB CONFERENCE ROOM 1&2
1271 ROSS AVENUE, EL CENTRO, CA

PRESIDENT: Tomas Oliva

MEMBERS: Sylvia Marroquin; Martha Cardenas-Singh; Edgard Garcia; Sonia Carter; Patty Maysent-CEO, UCSD Health; Christian Tomaszewski-M.D.-CMO, UCSD

CLERK: Belen Gonzalez

ATTORNEY: Hope Levy-Biehl

Elizabeth Martyn, City Attorney

This is a public meeting. If you are attending in person, and there is an item on the agenda on which you wish to be heard, please come forward to the microphone. Address yourself to the president. You may be asked to complete a speaker slip; while persons wishing to address the Board are not required to identify themselves (Gov't. Code § 54953.3), this information assists the Board by ensuring that all persons wishing to address the Board are recognized and it assists the Board Executive Secretary in preparing the Board meeting minutes. The president reserves the right to place a time limit on each person asking to be heard. If you wish to address the board concerning any other matter within the board's jurisdiction, you may do so during the public comment portion of the agenda.

BOARD MEMBERS, STAFF AND THE PUBLIC MAY ATTEND VIA ZOOM.

To participate and make a public comment in person, via Zoom or telephone, please raise your hand, speak up and introduce yourself.

Join Zoom Meeting: <https://ecrmc.zoom.us/j/87249599559?pwd=UldZRDZlbnVJKMWduYTNpZ205KzN3QT09>

Optional dial-in number: (669) 444-9171

Meeting ID: 872 4959 9559 Passcode: 091476

Public comments via zoom are subject to the same time limits as those in person.

OPEN SESSION AGENDA

ROLL CALL:

PLEDGE OF ALLEGIANCE:

PUBLIC COMMENTS: Any member of the public wishing to address the Board concerning matters within its jurisdiction may do so at this time. Three minutes is allowed per speaker with a cumulative total of 15 minutes per group, which time may be extended by the President. Additional information regarding the format for public comments may be provided at the meeting.

BOARD MEMBER COMMENTS:

CONSENT AGENDA: (Item 1-2)

All items appearing here will be acted upon for approval by one motion, without discussion. Should any Board member or other person request that any item be considered separately, that item will be taken up at a time as determined by the President.

1. Review and Approval of Board of Trustees Minutes of Special Meeting of January 18, 2023.
2. Review and Approval of Board of Trustees Minutes of Regular Meeting of January 23, 2023.

NEW BUSINESS

- 3. Construction Update (*Matthew Jenusaitis*)
- 4. Review and Approval of Cerner Amended and Restated Agreement No. 4 (*Tammy Morita*)
- 5. Oncology Update (*Matthew Jenusaitis*)

FINANCE and OPERATIONAL UPDATE

- 6. Presentation of Financial Statements for Month and Year-to-Date as of January 2023—**Informational**
- 7. Presentation of Current Weekly Cash Budget—**Informational**
- 8. Joint Commission Survey Briefing—**Informational**

RECESS TO CLOSED SESSION:

A. PUBLIC EMPLOYMENT – The Hospital Board will recess to closed session pursuant to Govt. Code Section 54957 for the purpose of discussion and/or deliberation of the Public Employment of the Chief Executive Officer, Chief Financial Officer

B. TRADE SECRETS. The Hospital Board will recess to closed session pursuant to Govt. Code Section 37606(b) for the purpose of discussion and/or deliberation of reports involving hospital trade secret(s) as defined in subdivision (d) of Section 3426.1 of the Civil Code and which is necessary, and would, if prematurely disclosed create a substantial probability of depriving the hospital of a substantial economic benefit:

<u>Discussion of:</u>	<u>Number of Items:</u>
<input type="checkbox"/> hospital service;	<u>0</u>
<input checked="" type="checkbox"/> program;	<u>1</u>
<input checked="" type="checkbox"/> hospital facility	<u>1</u>

C. CONFERENCE WITH LEGAL COUNSEL—Anticipated Litigation, Significant exposure to litigation pursuant to Government Code Section 54956.9(d)(4).

RECONVENE TO OPEN SESSION – BOARD PRESIDENT

ANNOUNCEMENT OF CLOSED SESSION ACTIONS, IF ANY – GENERAL COUNSEL

ADJOURNMENT: Adjourn. (Time:) Subject to additions, deletions, or changes.



El Centro Regional Medical Center
BOARD OF TRUSTEES – SPECIAL MINUTES
OPEN SESSION MINUTES
 MOB CONFERENCE ROOMS 1 & 2
 1271 Ross Avenue, El Centro, CA 92243

Zoom Meeting link: <https://ecrmc.zoom.us/j/89923451360?pwd=aHU2TnJQNEF5Ri9SNm52bGp1dE5xQT09>

Wednesday, January 18, 2023

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
ROLL CALL	<p>PRESENT: Oliva; Cardenas-Singh; Marroquin; Garcia; Chief Executive Officer Scott Phillips; Outside General Counsel Hope Levy-Biehl; and Executive Board Secretary Belen Gonzalez</p> <p>Via Zoom: Carter; Tomaszewski; Jenusaitis</p> <p>ABSENT: Maysent (<i>Mathew Jenusaitis in place of Maysent</i>)</p> <p>ALSO PRESENT: Interim City of El Centro Manager Cedric Ceseña; City of El Centro Attorney Elizabeth Martyn; Special Counsel Samuel R. Maizel, Dentons US LLP; Darby Allen, Davis Wright Tremaine LLP</p> <p>ADMINISTRATIVE STAFF: Luis Castro, COO; Suzanne Martinez, CCRO; Derek Pierce, CFO; Lenin Valdes, AAOF; Rosanna Lugo-Sandoval, Marketing Director</p>	
CALL TO ORDER		The Board of Trustees convened in open session at 5:31 p.m. Board President Oliva called the meeting to order.
OPENING CEREMONY	The Pledge of Allegiance was recited in unison.	None

Special Meeting
January 18, 2023, 5:30 p.m.

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
NOTICE OF MEETING	Notice of meeting was posted and mailed consistent with legal requirements.	None
PUBLIC COMMENTS	<p><i>Katia Moukarzel</i> Asked to speak and express her concerns regarding OB/GYN closure and how she believes this is affecting Dr. Moukarzel and his patients. Expressed that she felt that this was a very fast closure with very little notice time.</p> <p><i>Bruce Balog, ECRMC Pharmacist</i> Asked to speak and express his support to the physicians and their hard work and dedication to the hospital for so many years. Also supports hospital administration and City Council for all the work that they are doing to help the hospital remain open and cutting excessive expenses so that we can stay open for the public.</p> <p><i>Graciela Palacios, ECRMC ICU Nurse</i> Graciela expressed that she has been a nurse for the hospital for 27 years. She has worked in the OB, Nursery, NICU, ER, Oncology, Endoscopy, and ICU. Asked for clarification from the Board of Trustees regarding the rumors in which concern her; the closing of ICU and other departments and the hospital pension plan. She expressed concerns on how a possible merger with Pioneers would risk her pension plan due to Pioneers paying unto Social Security and ECRMC having its own pension plan.</p>	None
BOARD MEMBER COMMENTS	<p><i>Scott Phillips, ECRMC CEO</i> Requested to comment and clarify that to his knowledge there had not been any discussion with Pioneers Memorial Health District or any other party regarding the closure of ICU or consolidating the ICU departments at either hospital.</p>	None

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
RECESS TO CLOSED SESSION		<p>MOTION: by Cardenas-Singh, seconded by Marroquin and carried to recess to Closed Session at 5:42 p.m. for PUBLIC EMPLOYMENT and TRADE SECRETS</p> <p>All present in favor to recess to Closed Session. None opposed.</p>
RECONVENE TO OPEN SESSION		<p>The Board of Trustees reconvened to Open Session at 7:41 p.m.</p>
ANNOUNCEMENT OF CLOSED SESSION ACTIONS		<p>A. PUBLIC EMPLOYMENT— Item 1: Discussion of Public Employment of the Chief Executive Officer and Chief Financial Officer.</p> <p>The Healthcare Management Partners firm tendered a notice of termination without cause effective January 29, 2023 and the ECRMC Board of Trustees has accepted that notice with regret.</p>
ADJOURNMENT		<p>There being no further business, meeting was adjourned at approximately 7:41 p.m.</p>

BELEN GONZALEZ, BOARD EXECUTIVE SECRETARY

APPROVED BY

TOMAS OLIVA, PRESIDENT

Special Meeting
January 18, 2023, 5:30 p.m.



El Centro Regional Medical Center
BOARD OF TRUSTEES – SPECIAL MINUTES
OPEN SESSION MINUTES
 MOB EDUCATION CONFERENCE ROOMS 1 & 2
 1271 Ross Avenue, El Centro, CA 92243

Zoom Meeting link: <https://ecrmc.zoom.us/j/84153768199?pwd=YWtRUWNycGIYWVBzdkdWdnZ1WUdnQT09>

Monday, January 23, 2023

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
ROLL CALL	<p>PRESENT: Oliva; Cardenas-Singh; Marroquin; Garcia; Carter; Tomaszewski; Maysent; Jenusaitis; Chief Executive Officer Scott Phillips; Outside General Counsel Hope Levy-Biehl; and Executive Board Secretary Belen Gonzalez</p> <p>ABSENT: -</p> <p>ALSO PRESENT: Interim City of El Centro Manager Cedric Ceseña; City of El Centro Attorney Elizabeth Martyn; Norma Wyles, City of El Centro Clerk</p> <p>ADMINISTRATIVE STAFF: Luis Castro, COO; Suzanne Martinez, CNO; Derek Pierce, CFO; Lenin Valdes, AAOF; Rosanna Lugo-Sandoval, Marketing Director</p>	
CALL TO ORDER		The Board of Trustees convened in open session at 5:31 p.m. Board President Oliva called the meeting to order.
OPENING CEREMONY	The Pledge of Allegiance was recited in unison.	None

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
NOTICE OF MEETING	Notice of meeting was posted and mailed consistent with legal requirements.	None
Added Item: Discussion of Base Hospital 90-day notice that was submitted to the County of Imperial on behalf of El Centro Regional Medical Center.	Request was made by Oliva to add a discussion of the letter that was submitted to the County of Imperial on behalf of El Centro Regional Medical Center after Item 6 of the agenda.	MOTION by Oliva, seconded by Marroquin and carried to approve the adding of Item: Discussion of Home Base Station 90-day Notice that was submitted to the County of Imperial on behalf of El Centro Regional Medical Center.
PUBLIC COMMENTS	<p><i>Thomas Henderson</i> Asked to speak and address his concerns regarding ECRMC and the changes he has read in newspapers. Henderson asked the Board of Trustees to have transparency on the decisions that have occurred. Whether they have been directed by the bondholder, or have been guided by the management company, Henderson expressed his concerns on how the City Council has been addressing ECRMC issues and requested to keep the public informed of current decisions.</p> <p><i>Flavio Grijalva Jr., Business Rep. for Teamsters Local Union 542</i> Grijalva provided a summary and history of the hard work the RN/LVN group provided during the Covid-19 pandemic and explained to the Board of Trustees the RN/LVN previous wage agreements. Grijalva expressed that the RN/LVN group has not received and increase in pay since October 26, 2020.</p> <p><i>Mervat Kelada, M.D.</i> Asked to speak and introduced herself as a local physician for more than thirty (30) years. Dr. Kelada said that she</p>	None

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p>previously served in the hospital finance committee for thirteen (13) years and has reviewed the current hospital financials. Dr. Kelada expressed her concerns on what was presented to her by the press. Dr. Kelada said misinformation was released from the press that the major problem of the hospital was related to physician and nursing high wages. Dr. Kelada expressed to the Board of Trustees that multiple attempts have been made schedule a meeting with the City Council and current administration and that the requests have been denied. Dr. Kelada asked the Board of Trustees to include the community in the decisions made regarding ECRMC, to have transparency in future communications and offered her assistance if needed.</p> <p><i>Peter Galeana</i> Asked to speak and expressed his concerns regarding the finances of the hospital.</p> <p><i>Ted Affue, M.D.</i> Dr. Affue read a statement speech of his concerns regarding the financial situation of ECRMC. He expressed his concerns about the City Council and the decisions that they have made; expressing that physicians had an interest to request and review the financials monthly.</p> <p><i>Majid Mani, M.D.</i> Dr. Mani introduced himself and asked to voice his concerns regarding the financial situation of the hospital, stated that this situation was not unique; other hospitals in the United States were going through the same issues. He expressed that the situation in ECRMC was a lot worse due to the payer mix. Dr. Mani asked the Board of</p>	

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p>Trustees not to close the hospital, that the hospital was a public service just like the police department.</p> <p><i>Elias Moukarzel, M.D.</i> Asked to speak and add some points on what the previous physicians had discussed. Dr. Moukarzel expressed his concerns on transparency, he stated he has been a practicing physician at ECRMC for the past twenty-three (23) years and felt that no one from administration has talked to him about his opinion on the decisions that were made and how he could help. Asked to have the City of El Centro, who owns ECRMC, to step in and help the hospital financially.</p> <p><i>Tara Malcomb</i> Asked to speak and finish Dr. Affue’s statement speech.</p> <p><i>Welim Azing, M.D.</i> Dr. Azing shared her OB personal experience as a patient. Dr. Azing expressed her concerns regarding the closure of Maternal Child. Asked the Board of Trustees to work together to figure the issues out.</p> <p><i>Fernando Reza</i> Reza expressed his concerns regarding the closures of departments at ECRMC, the job stability of employees, and the financial situation of ECRMC.</p> <p><i>Alfredo Negrete, M.D.</i> Dr. Negrete introduced himself and expressed how a joint venture of the hospitals was a good idea but the situation of closing departments was rushed. He believes that the decisions made put the population at risk. Dr. Negrete</p>	

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p>shared patient risk scenarios with the Board of Trustees and described possible lawsuits as a result.</p> <p><i>Isamay Pasillas</i> Pasillas read a Trustee Oliva’s public City Council biography and shared her personal experience with her child’s care at ECRMC. Pasillas stated she was speaking for the wellness of the people in the community.</p> <p><i>Mohammed Al-Jasim, M.D.</i> Dr. Al-Jasim introduced himself and shared his concerns about ECRMC and UCSD services. He asked the Board of Trustees to consider making Dr. Richley a board-voting member so that she can represent the physicians.</p> <p><i>Rosie Fernandez</i> Asked to speak and described her experience with Calexico’s hospital closure and asked to work together to support each other.</p> <p><i>Sylvia Bernal, Heffernan Memorial</i> Shared her concerns with the Board of Trustees on how she sees that the closure of departments would affect the City of Calexico.</p> <p><i>Syed H. Ahmed, M.D.</i> Dr Ahmed expressed his concerns on the financial situation of the hospital. Asked the City of El Centro and the Imperial County to come up with some taxation to help the hospital and find other resources that will help the hospital situation.</p> <p><i>Katia Moukarzel</i></p>	

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p>Asked to speak and explained her position in the local school system. Expressed her concern of the hospital's closure of departments and asked the Board of Trustees to use their position to make good decisions.</p>	
<p>BOARD MEMBER COMMENTS</p>	<p><i>Trustee Carter</i> Introduced herself as a new board member and thanked the public for speaking and voicing their concerns. Trustee Carter told the public that their comments are being heard and that she understands their concerns.</p> <p><i>Trustee Garcia</i> Expressed to the public that as a board member, he is extremely proud of the community for responding and trying to get the same information as everyone. He expressed to the community that this city is their home, as well as his family's home. He explained to the community that as a board member, speaking for himself, he was not trying to tear apart the infrastructure of the hospital and was put in a situation where the financials of the hospital were dire and was the only reason that action was taken. Expressed that he is open to listening to any input and that many of the ideas that he heard from all of the speakers have already been discussed and taken into consideration. Trustee Garcia said to the public that the Board of Trustees is looking into reaching out to the county, state, federal government, and anything that the Board of Trustees can do to keep the quality of health care that is much needed in this community. Expressed his concerns about the hospital's financial sustainability. Explained how the demographics and an underinsured population affect the reimbursements of health care services that are much</p>	

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p>needed in the community. Assured the public that the Board of Trustees is working hard to find the proper solution to keep the hospital sustainable. Thanked the public for sharing their concerns with the Board of Trustees.</p> <p><i>Trustee Cardenas-Singh</i> Summarized her appointment to the Board of Trustees and explained to the community that the financials presented to her on the first meeting were very grave and critical. She expressed that it was not easy making the decisions that were presented. Addressed the public that she understands that things look different and health access points are different. Trustee Cardenas-Singh assured the community that the Board of Trustees is committed and making every effort to make sure that the hospital stays open for everyone in the community. Asked the public to come together and work together on solutions.</p> <p><i>Trustee Marroquin</i> Explained that as board members they are all put in a position that is extremely difficult. The financials of the hospital are not sustainable and red flags were raised when reviewing the financials and action was taken. Assured the public that the Board of Trustees is working diligently not to close the hospital, but it cannot ignore the financial losses of the hospital. Thanked the public for voicing their concerns and supporting their hospital.</p> <p><i>Trustee Maysent</i> Addressed to the public regarding transfers to UCSD. Transfers from El Centro to UCSD have been prioritized due to the affiliation between ECRMC and UCSD. UCSD</p>	

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p>works very hard to take the transfers regardless of the payer mix. Explained to the public that post Covid many health systems across the country are being challenged. Many hospitals are closing. It will take the work of all of us coming together to create a thriving health system. Trustee Maysent stated that the most inspiring part of this meeting is the caring and coming together of the El Centro community to come up with a sustainable plan.</p> <p><i>Christian Tomaszewski, M.D.</i> Described the complexity to transfer patients outside of Imperial Valley due to other hospitals not having capacity. Explained the concerns of closing services and the concerns of Emergency physicians regarding delivery of pregnant women. We continue to have prenatal and postnatal care in the hospital clinics. Emergency physicians are updating all of their training on deliveries. ECRMC continues to accept children for emergency services.</p> <p><i>Sunny Richley, M.D.</i> Introduced herself as the chief of medical staff and stated that her job was to bring the ideas and suggestions of all the physicians to the Board of Trustees.</p> <p><i>Trustee Oliva</i> Thanked the public for coming to the meeting, shared that he has been on the Board of Trustees for a year, and welcomes all of the public comments. He understands the concern of the public and described that his role as a board member is to act on the best interest of the Imperial Valley resident. This hospital provides for residents outside of El Centro and he is diligent working on the behalf of all of</p>	

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p>them. There have been two (2) meetings with a group of physicians. Questions were asked to reconsider the closure of the OB and Peds and asked to consider about the reduction in pay. Trustee Oliva provided a history of what was presented to him in the first three months of serving in the Board of Trustees regarding financial reports. Oliva said he began demonstrating concerns and raising flags publicly at the City Council meetings and at the Board of Trustees meetings. When provided with a report on the hospital's finance situation by the auditors on November 14, 2022, the City Council took action for what was believed to be the best interest of the hospital's situation. Oliva explained what they have been doing since then. Looking at financials to make sure that payroll is met and that all jobs are secure. Have already met with state legislature, governor's office, and Congress member Raul Ruiz. We have 4.9 million dollars pending from a reimbursement from FEMA. We will also have a triple buy-back soon where we will allocate about six (6) million dollars to the Medical and state of California in order to get eighteen (18) million back. Reassuring the public that the Board of Trustees is very diligently working on the current situation. We will continue to work closer with Pioneers Memorial Health District. We have a current Memorandum of Understanding with a notice of intent to work closer together. There was a 90-day notice that was submitted to the Imperial County informing them that in 90 days ECRMC will no longer serve as the base hospital for the services this item was added to the agenda for discussion and vote to remain or rescinded.</p>	

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
<p>CONSENT AGENDA: <i>(Item 1-2)</i> Item 1. Review and Approval of Board of Trustees Minutes of Regular Meeting of December 13, 2022.</p> <p>Item 2. Review and Approval of Board of Trustees Minutes of Special Meeting of December 19, 2022.</p>	<p>All items appearing here were acted upon for approval by one motion (or as to information reports, acknowledged receipt by the Board and directed to be appropriately filed) without discussion.</p>	<p>MOTION: by Cardenas-Singh, seconded by Marroquin and carried to approve the Consent Agenda.</p> <p>All present in favor; none opposed.</p>
<p>NEW BUSINESS: Item 3. Review and Approval of Memorandum of Understanding (MOU) for the ECRMC RN/LVN Group.</p>	<p>This item was tabled from Agenda and will be considered at a later time.</p>	<p>Item 3: Review and Approval of Memorandum of Understanding (MOU) for the ECRMC RN/LVN Group was tabled from Agenda and will be considered at a later time.</p>
<p>Item 4. UCSD Medical Service and other Agreements Update</p> <ul style="list-style-type: none"> a. Chief Medical Officer (CMO) Agreement b. Amendments to other agreements; Stroke, ICU, ED, Urology c. Letter agreement concerning leadership consulting services 	<p>a. Chief Medical Officer (CMO) Agreement Maysent presented agreement as a renewal of the previous CMO agreement that expired December 31, 2022. UCSD requested Dr. Christian Tomaszewski to continue in that role for six (6) months with the ability to terminate within thirty (30) days' notice.</p> <p>b. Amendments to other agreements; Stroke, ICU, ED, Urology Maysent presented the Tele-stroke and Tele-ICU as extensions to previous agreements. The extension would be as terms are currently in place, no amendments, for six (6) months with the ability to terminate within (30) days. No extension was requested or approved for the ED and Urology agreements at this time.</p>	<p>MOTION: by Garcia, seconded by Marroquin and carried to approve Item 4a. Chief Medical Officer (CMO) Agreement.</p> <p>Maysent and Tomaszewski abstained; All other board members present in favor; none opposed.</p> <p>MOTION: by Garcia, seconded by Cardenas-Singh and carried to approve the extension of Item 4b. Tele-stroke and Tele-ICU agreements with no amendments to agreements.</p>

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p><i>c. Letter agreement concerning leadership consulting services.</i></p> <p>Maysent presented agreement to assist ECRMC with interim leadership, Matthew Jenusaitis and Tammy Morita, to work with the Board of Trustees and the medical staff as resources to support. No compensation will be involved, no authority, or decision making.</p>	<p>No extension was requested or approved for the ED and Urology agreements at this time.</p> <p>Maysent and Tomaszewski abstained; All other board members present in favor; none opposed.</p> <p>MOTION: by Garcia, seconded by Cardenas-Singh and carried to approve Item 4c. Letter agreement concerning leadership consulting services.</p> <p>Oliva, Maysent, and Tomaszewski abstained; All other board members present in favor; none opposed.</p>
<p>Item 5. Discuss and Approve the Merger of Outpatient Department into Medicine Department for internal administrative purposes.</p>	<p>Dr. Richley explained to the Board of Trustees that on December 8, 2022 on a Medical Executive Committee meeting the physicians approved the Merger of Outpatient Department into Medicine Department for internal administrative purposes.</p>	<p>MOTION: by Garcia, seconded by Marroquin and carried to approve the Merger of Outpatient Department into Medicine Department for internal administrative purposes.</p> <p>All present in favor; none opposed.</p>
<p>Item 6. Review and Approval of Amendments to Medical Staff Bylaws.</p>	<p>Dr. Richley explained to the Board of Trustees that on December 8, 2022 on a Medical Executive Committee meeting the physicians approved amendments to the Medical Staff Bylaws.</p>	<p>MOTION: by Cardenas-Singh, seconded by Carter and carried to approve the Amendments to Medical Staff Bylaws.</p> <p>All present in favor; none opposed.</p>

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
<p>Item 7. Discussion of Base Station Hospital 90-day notice that was submitted to the County of Imperial on behalf of El Centro Regional Medical Center</p>	<p>Dr. Tomaszewski discussed the process of being a base station hospital and explained the costs associated with keeping these services. El Centro Regional Medical Center has been the only ones paying for these costs in the Imperial Valley.</p> <p>Scott Phillips explained that these services should continue to be provided but being that this is a county service, the costs of these services should be a shared cost or funds should be provided by the county.</p> <p><i>Katia Moukarzel (public member)</i> Moukarzel shared to the Board of Trustees her concern on ending these services for the community.</p> <p>Maysent agreed that this is a county responsibility.</p> <p>It was the recommendation of the Board of Trustees to revisit the letter again in sixty (60) days and continue to provide the services until the end of the fiscal year, to provide opportunity for El Centro Regional Medical Center leadership to discuss further with the County of Imperial and other stakeholders on costs and process.</p>	<p>MOTION: by Garcia, seconded by Carter and carried to rescind the Base Station Hospital 90-day notice that was submitted to the County of Imperial on behalf of El Centro Regional Medical Center. The letter is to be revisited again in sixty (60) days, allowing El Centro Regional Medical Center Board chair and leadership staff to enter into discussions with the County of Imperial and other stakeholders on costs and process.</p>
<p>FINANCE and OPERATIONAL UPDATE: Item 7. Presentation of Draft Financial Statements for Month and Year-to-Date as of December 31, 2022—Informational</p>	<p>Derek Pierce provided a summary of the Draft Financial Statements for Month and Year-to-Date as of December 31, 2022 and answered questions.</p>	<p>Informational</p>

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
<p>Item 8. Presentation of Draft Current Weekly Cash Budget—Informational</p>	<p>Derek Pierce provided a summary of the Draft Current Weekly Cash Budget.</p> <p>Scott Phillips provided a summary of the Defined Benefits Plan and explained that these funds are protected by an outside trustee. These funds belong to the pension plan participants.</p> <p>Venus Nguyen (<i>public member</i>) Expressed her concerns on the financial situation of the hospital and asked questions regarding the cash flow of the financial cash budget sheet.</p> <p>Katia Moukarzel (<i>public member</i>) Asked for clarification and explanation from the Board of Trustees about the varied projections and the decision to close OB unit.</p> <p>Scott Phillips provided an explanation on the finances related to the closure of OB unit and answered questions.</p>	<p>Informational</p>
<p>CEO DISCUSSION—Informational</p>	<p>Scott Phillips addressed the public and staff the he acknowledges the confusion, pain, and fear that is associated with this type of change. It is difficult and unsettling and believes it is appropriate for people to speak their minds.</p> <p>For clarification purposes, Scott Phillips explained the purpose of the cash forecast was to alert people of the cash resources identified. This did not mean that the Board of Trustees is not working actively to try to identify</p>	

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
	<p>alternative sources of revenues to help El Centro Regional Medical Center.</p> <p>Summarized an explanation on the decision to close OB and Peds units. Thanked the administration and the Board of Trustees for their hard work during this time.</p>	
RECESS TO CLOSED SESSION		<p>MOTION: by Cardenas-Singh, seconded by Marroquin and carried to recess to Closed Session at 8:44 p.m. for PUBLIC EMPLOYMENT, TRADE SECRETS, and HEARING/DELIBERATIONS RE MEDICAL QUALITY REPORTS/STAFF PRIVILIEGES.</p> <p>All present in favor to recess to Closed Session. None opposed.</p>
RECONVENE TO OPEN SESSION		<p>The Board of Trustees reconvened to Open Session at 10:46 p.m.</p>
ANNOUNCEMENT OF CLOSED SESSION ACTIONS		<p>MOTION: by Garcia, seconded by Marroquin and carried to approve the Report of Medical Executive Committee’s Credentials Recommendations Report for Appointments, Reappointments, Resignations and Other Credentialing/Privileging Actions of Medical Staff and/or AHP Staff</p> <p>All present in favor; none opposed</p>

TOPIC	DISCUSSION/CONCLUSION	RECOMMENDATION/ACTION
ADJOURNMENT		There being no further business, meeting was adjourned at approximately 10:50 p.m.

BELEN GONZALEZ, BOARD EXECUTIVE SECRETARY

APPROVED BY

TOMAS OLIVA, PRESIDENT



TO: HOSPITAL BOARD MEMBERS

FROM: Tammy Morita

DATE: February 27, 2023

MEETING: Board of Trustees

SUBJECT: Cerner – Amended and Restated Agreement No. 4

BUDGET IMPACT: Does not Apply
 A. Does the action impact/affect financial resources? Yes No
 B. If yes, what is the impact amount: \$109,751

BACKGROUND: El Centro Regional Medical previously approved the investment in the Cerner Electronic Health Record Enterprise Solution in June 2021. This Electronic Health Record system (“EHR”) provides an integrated digital record solution of patients health history, including clinical and financial data that help to enhance hospital efficiency and reporting capabilities.

While there has been substantial progress to date, it is necessary to revise the proposed start date to provide additional time for ECRMC to adjust for current operational conditions. This is a request to approve an amendment to revise the estimated go-live date to July 2023.

DISCUSSION: It is necessary to delay installation again at least until July 1, 2023, to be sure there are reserves in place to fund Hospital operations while billing receipts are impacted. This amendment does not increase the overall cost of Cerner, but there is an additional charge of approximately \$109,000 for the delay, as set forth in the amendment. This installation of Cerner may be delayed again on similar terms and conditions which will be brought to the Board.

RECOMMENDATION: Approve (2) Do not approve

ATTACHMENT(S): Cerner Contract Amendment #4

Approved for agenda

Date and Signature: Tammy Morita
 Tammy Morita, UCSD Health



AMENDED AND RESTATED AMENDMENT NO. 4

This Amended and Restated Amendment No. 4 (“**Amendment No. 4**”) to the Cerner Business Agreement, dated June 29, 2021 (the “**Agreement**”) between Cerner Corporation (“**Cerner**”), Delaware corporation with its principal place of business at 2800 Rock Creek Parkway, North Kansas City, MO 64117, and El Centro Regional Medical Hospital (“**Client**”), with its principal place of business at 1415 Ross Ave, El Centro, CA 92243, is effective as of February 07, 2023 (“**Amendment No. 4 Effective Date**”).

WITNESSETH:

WHEREAS, the parties hereto wish to amend the Agreement, specifically Sales Order No. OPT-0001769, dated June 29, 2021 (“**Cerner Sales Order**”), in certain respects,

NOW, THEREFORE, in consideration of the premises, the parties hereto do hereby covenant and agree as follows:

- Cerner and Client hereby agree to amend the revised estimated go-live date in the Cerner Sales Order’s Payment Terms section to reflect an estimated go-live date of July 1, 2023. The parties accordingly agree to delete the FTF table from the Payment Terms section of the Cerner Sales Order and replace it with the following:

Simplified Payment Term Proposal				
	Capital	Operating (Date Based)	Operating (Earlier of FPU)*	Total
Execution	-	-	-	-
7/1/2021	-	-	-	-
8/1/2021	-	-	-	-
9/1/2021	-	-	-	-
10/1/2021	-	-	-	-
11/1/2021	-	-	-	-
12/1/2021	-	-	-	-
1/1/2022	-	-	-	-
2/1/2022	-	-	-	-
3/1/2022	-	-	-	-
4/1/2022	-	-	-	-
5/1/2022	-	-	-	-
6/1/2022	-	-	-	-
7/1/2022	-	-	-	-
8/1/2022	-	-	-	-
9/1/2022	-	-	-	-
10/1/2022	-	-	-	-
11/1/2022	-	-	-	-
12/1/2022	-	-	-	-
1/1/2023	-	-	-	-
2/1/2023	-	-	-	-
3/1/2023	-	-	-	-
4/1/2023	-	-	-	-
5/1/2023	-	-	-	-
6/1/2023	-	-	-	-
7/1/2023	95,121	48,011	68,108	211,240
8/1/2023	95,121	48,011	68,108	211,240
9/1/2023	95,121	48,011	68,108	211,240
10/1/2023	95,121	48,011	68,108	211,240
11/1/2023	95,121	48,011	68,108	211,240



El Centro Regional Medical Center, an Enterprise Fund of the City of El Centro, California
OPT-0452314_LA-0000329752
September 30, 2022

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12/1/2023	95,121	48,011	68,108	211,240
1/1/2024	95,121	48,011	68,108	211,240
2/1/2024	95,121	48,011	68,108	211,240
3/1/2024	95,121	48,011	68,108	211,240
4/1/2024	95,121	48,011	68,108	211,240
5/1/2024	95,121	48,011	68,108	211,240
6/1/2024	95,121	48,011	68,108	211,240
7/1/2024	95,121	48,011	68,108	211,240
8/1/2024	95,121	48,011	68,108	211,240
9/1/2024	95,121	48,011	68,108	211,240
10/1/2024	95,121	48,011	68,108	211,240
11/1/2024	95,121	48,011	68,108	211,240
12/1/2024	95,121	48,011	68,108	211,240
1/1/2025	95,121	48,011	68,108	211,240
2/1/2025	95,121	48,011	68,108	211,240
3/1/2025	95,121	48,011	68,108	211,240
4/1/2025	95,121	48,011	68,108	211,240
5/1/2025	95,121	48,011	68,108	211,240
6/1/2025	95,121	48,011	68,108	211,240
7/1/2025	95,121	48,011	68,108	211,240
8/1/2025	95,121	48,011	68,108	211,240
9/1/2025	95,121	48,011	68,108	211,240
10/1/2025	95,121	48,011	68,108	211,240
11/1/2025	95,121	48,011	68,108	211,240
12/1/2025	95,121	48,011	68,108	211,240
1/1/2026	95,121	48,011	68,108	211,240
2/1/2026	95,121	48,011	68,108	211,240
3/1/2026	95,121	48,011	68,108	211,240
4/1/2026	95,121	48,011	68,108	211,240
5/1/2026	95,121	48,011	68,108	211,240
6/1/2026	95,121	48,011	68,108	211,240
7/1/2026	95,121	48,011	68,108	211,240
8/1/2026	95,121	48,011	68,108	211,240
9/1/2026	95,121	48,011	68,108	211,240
10/1/2026	95,121	48,011	68,108	211,240
11/1/2026	95,121	48,011	68,108	211,240
12/1/2026	95,121	48,011	68,108	211,240
1/1/2027	95,121	48,011	68,108	211,240
2/1/2027	95,121	48,011	68,108	211,240
3/1/2027	95,121	48,011	68,108	211,240
4/1/2027	95,121	48,011	68,108	211,240
5/1/2027	95,121	48,011	68,108	211,240
6/1/2027	95,121	48,011	68,108	211,240
7/1/2027	95,121	48,011	68,108	211,240
8/1/2027	95,121	48,011	68,108	211,240
9/1/2027	95,121	48,011	68,108	211,240
10/1/2027	95,121	48,011	68,108	211,240
11/1/2027	95,121	48,011	68,108	211,240
12/1/2027	95,121	48,011	68,108	211,240
1/1/2028	95,121	48,011	68,108	211,240
2/1/2028	95,121	48,011	68,108	211,240

3/1/2028	95,121	48,011	68,108	211,240
4/1/2028	95,121	48,011	68,108	211,240
5/1/2028	95,121	48,011	68,108	211,240
6/1/2028	95,121	48,011	68,108	211,240
7/1/2028	95,121	48,011	68,108	211,240
8/1/2028	95,121	48,011	68,108	211,240
9/1/2028	95,121	48,011	68,108	211,240
10/1/2028	95,121	48,011	68,108	211,241
11/1/2028	95,121	48,011	68,108	211,241
12/1/2028	95,121	48,011	68,108	211,241
1/1/2029	95,121	48,011	68,108	211,241
2/1/2029	95,121	48,011	68,108	211,241
3/1/2029	95,121	48,011	68,108	211,241
4/1/2029	95,121	48,011	68,108	211,241
5/1/2029	95,121	48,011	68,108	211,241
6/1/2029	-	41,899	68,108	110,008
7/1/2029	-	41,899	68,108	110,008
8/1/2029	-	41,899	68,108	110,008
9/1/2029	-	41,899	68,108	110,008
10/1/2029	-	41,899	68,108	110,008
11/1/2029	-	41,899	68,108	110,008
12/1/2029	-	41,899	68,108	110,008
1/1/2030	-	41,899	68,108	110,008
2/1/2030	-	41,899	68,108	110,008
3/1/2030	-	41,899	68,108	110,008
4/1/2030	-	41,899	68,108	110,008
5/1/2030	-	41,899	68,108	110,008
6/1/2030	-	41,899	68,108	110,008
7/1/2030	-	41,899	68,108	110,008
8/1/2030	-	41,899	68,108	110,008
9/1/2030	-	41,899	68,108	110,008
10/1/2030	-	41,899	68,108	110,008
11/1/2030	-	41,899	68,108	110,008
12/1/2030	-	41,899	68,108	110,008
1/1/2031	-	41,899	68,108	110,008
2/1/2031	-	41,899	68,108	110,008
3/1/2031	-	41,899	68,108	110,008
4/1/2031	-	41,899	68,108	110,008
5/1/2031	-	41,899	68,108	110,008
6/1/2031	-	41,899	68,108	110,008
7/1/2031	-	41,899	68,108	110,008
8/1/2031	-	41,899	68,108	110,008
9/1/2031	-	41,899	68,108	110,008
10/1/2031	-	41,899	68,108	110,008
11/1/2031	-	41,899	68,108	110,008
12/1/2031	-	41,899	68,108	110,008
1/1/2032	-	41,899	68,108	110,008
2/1/2032	-	41,899	68,108	110,008
3/1/2032	-	41,899	68,108	110,008
4/1/2032	-	41,899	68,108	110,008

5/1/2032	-	41,899	68,108	110,008
				18,958,352

2. Cerner and Client further agree to amend and restate the Renewal section of the Term and Termination section of the Cerner Sales Order as follows:

Renewal. If the software Support, Maintenance services, RHO, or other recurring Services are renewed 108 months following First Productive Use, Client will pay the amounts set forth in the table below, or as adjusted, annually on the anniversary of the Effective Date. Monthly renewal fees will be invoiced, in advance, on the first day of each month. All invoices are payable within 30 days of the invoice date.

Renewal Terms	Monthly Fees
Application Management Services	22,000
Managed Services	40,111
Equipment and Sublicensed Software Maintenance *	1,532
Application Services/ Shared Computing Services	22,184
Subscription Services	9,885
Licensed Software Support	10,105
Ongoing Support Services	3,934
Total	109,751

- 3. Cerner and Client hereby agree to amend the Term and Termination section of the Cerner Sales Order for Remote Hosting to begin 14 months following the Effective Date and continue for the Term (Mo.) set forth in the "Managed Services" section.
- 4. Cerner and Client hereby agree to amend the Term and Termination section of the Cerner Sales Order for Other Services to begin on the earlier of First Productive Use or July 1, 2023 and continue for the Term (Mo.) set forth in the "Solutions", "Professional Services", or "Application Management Services" sections.

In all other respects, the Cerner Sales Order and the Agreement of which it is a part remain unchanged.

IN WITNESS WHEREOF, the parties hereto do hereby execute this Amendment No. 4 as of the Amendment No. 4 Effective Date.

EL CENTRO REGIONAL MEDICAL HOSPITAL

CERNER CORPORATION

By: _____
(signature)

By: _____

(print)

Teresa Waller

Title: _____

Title: Sr. Director, Contract Management

Purchase Order #: _____
(if applicable)



TO: HOSPITAL BOARD MEMBERS
FROM: Tammy Morita
DATE: February 27, 2023
MEETING: Board of Trustees

SUBJECT: January 2023 Month and Year-to-Date Financial Statements

BUDGET IMPACT: Does not Apply
 Yes No
 A. Does the action impact/affect financial resources?
 B. If yes, what is the impact amount: _____

BACKGROUND: The month of January 2023 resulted in an excess of expenses over revenues of <\$3,787,152>, a negative margin of -39.3%. For YTD fiscal year 2023, the excess of expenses over revenues is <\$20,173,835> or a negative margin of -22.5%.

DISCUSSION: For a more detailed description of financial performance, please see the attached Financial Report.

RECOMMENDATION: Informational

ATTACHMENT(S):

- Financial Reporting Package for January 2023

Approved for agenda,

Date and Signature: _____
 Tammy Morita, UCSD Health



January 2023 Financial Report

February 27, 2023

To: Finance Committee

By: ECRMC Finance Department

The following package contains:

- Balance Sheet vs. Prior Month comparison
- October Operating Statement vs. Budget comparison
- Rolling-12 month Operating Statement

Balance Sheet:

- a) Cash showing stability during January 2023 limiting payments to vendor when possible.
- b) Net Patient Accounts Receivable \$3.8 million decrease is a combination of collection efforts with the Revenue Cycle team and patient accounts write offs.
- c) Accounts Payable increase reflects our delays with vendors payments that is now accumulating a +\$14 million past due with some credit holds.
- d) Days Cash on Hand increased to 28 from 26 days.
- e) Days in A/R increased to 58 from 57 days. The goal is 50 days.
- f) Accounts payable days are 70 vs. 73 days from previous month.
- g) Current Ratio increased to 1.13 from 1.12.

Income Statement – Current Month Actual to Budget Comparison:

- a) Our Inpatient Revenue is -7% under MTD budget due to OB and PEDs shut down.
- b) Outpatient Revenue MTD with 7% over budget mainly due to Surgery and Oncology volumes; both clinics and ER keep registering less visits than expected.
- c) Contractuals –Charity expense with another \$982K during the month averaging \$760K per month so far this Fiscal Year 2023 (Prior year's monthly average was only \$341K).
- d) Salaries expense shows savings with 6% less than MTD Budget.
- e) Registry with another a sub-one million month (\$779K) closing the gap v. MTD budget (\$495K).
- f) Prof Fees expense will remain higher than MTD budget as long as UCSD unbudgeted services remain.
- g) Non-Medical Pro Fees higher due to HMP and Attorney fees.
- h) Med Supplies showing important savings during the month in Oncology and Pharmacy.
- i) Non-Op Revenues (Expenses) showing gains with UBS investments for \$146K during the month (YTD net gain of \$287K). In addition, we had to recognize \$69K loss for the OB equipment donated to PMH.
- j) Our low volumes in key areas during the month and unavoidable high uncompensated cost of operation are leading us to a -\$3.7 million Net loss in January 2023 (-\$2.13M neg. EBIDA).

Definitions:

- **EBIDA** - Earnings Before Interest, Depreciation, and Amortization.
- **Contribution Margin** – Total Revenue minus Expenses (excluding functional areas of IT, Finance, HR, and management assessments/restructuring costs).
- **EBIDA Margin** – $EBIDA/Total\ Revenue$.
- **Operating Expenses Per Day** – Total Expenses less Depreciation divided by Days.
- **Operating Revenue Per Day** – $Operating\ Income/Days$.
- **Days Cash on Hand** – $Cash/Operating\ Expenses\ per\ Day$.
- **Days Revenue in A/R** – $Accounts\ Receivable/Operating\ Revenue\ per\ Day$.
- **Current Ratio** – $Current\ Assets/Current\ Liabilities$.
- **Equity Financing Ratio** – $Total\ Capital/Total\ Debt$.

ECRMC BALANCE SHEET COMPARED TO PRIOR MONTH

	January 31, 2023	December 31, 2022	Variance (\$)	Variance (%)
Assets				
Current Assets:				
Cash and Cash Equivalents	\$ 13,028,013	\$ 11,797,958	\$ 1,230,055	10%
Net Patient Accounts Receivable	18,549,131	22,306,587	(3,757,456)	-17%
Other Receivables	216,463	129,276	87,187	67%
Due from Third-Party Payors	2,527,492	1,314,828	1,212,664	92%
Inventories	3,443,765	3,469,981	(26,216)	-1%
Prepaid Expenses & Other	2,450,135	2,697,957	(247,822)	-9%
Total Current Assets	40,214,999	41,716,586	(1,501,587)	-4%
Assets Limited as to Use				
Restricted Building Capital Fund	2,754,393	3,621,432	(867,039)	-24%
Funds Held by Trustee for Debt Service	10,383,953	13,127,455	(2,743,501)	-21%
Restricted Programs	11,497	11,497	-	0%
Restricted Capital Lease Funds	-	-	-	#DIV/0!
Total Assets Limited as to Use	13,149,843	16,760,384	(3,610,540)	-22%
Property, Plant, and Equipment: Net	139,221,226	139,519,775	(298,549)	0%
Other Assets	262,595	262,595	-	0%
Total Assets	192,848,663	198,259,340	(5,410,677)	-3%
Deferred Outflows of Resources				
Deferred Outflows of Resources - Pension	5,763,657	6,277,554	(513,897)	-8%
Total Deferred Outflows of Resources	5,763,657	6,277,554	(513,897)	-8%
Total Assets and Deferred Outflows of Resources	\$ 198,612,320	\$ 204,536,894	\$ (5,924,574)	-3%
Liabilities				
Current Liabilities:				
Current Portion of Bonds	685,417	685,417	-	0%
Current Portion of Capital Lease Obligations	2,511,908	2,351,497	160,411	7%
Accounts Payable and Accrued Expenses	24,163,019	25,873,846	(1,710,827)	-7%
Accrued Compensation and Benefits	8,244,042	8,255,714	(11,672)	0%
Due to Third-Party Payors	-	-	-	0%
Total Current Liabilities	35,604,386	37,166,474	(1,562,088)	-4%
Long-Term Bond Payable, Less Current Portion	113,616,951	113,698,635	(81,684)	0%
Capital Lease Obligations, Less Current Portion	3,180,496	3,674,146	(493,650)	-13%
Net Pension Liability	39,119,000	39,119,000	-	0%
Total Liabilities	191,520,832	193,658,255	(2,137,422)	-1%
Deferred Inflows of Resources				
Deferred Inflows of Resources - Pension	7,448,200	7,448,200	-	0%
Total Deferred Inflows of Resources	7,448,200	7,448,200	-	0%
Net Position				
Restricted Fund Balance	17,238	17,238	-	0%
Fund Balance	(373,951)	3,413,201	(3,787,152)	-111%
Total Net Position	(356,713)	3,430,439	(3,787,152)	-110%
Total Liabilities, Deferred Inflows of Resources and Net Position	\$ 198,612,320	\$ 204,536,894	\$ (5,924,574)	-3%
Days Cash on Hand	28.02	25.07		
Days Revenue in A/R	57.74	57.46		
Days in A/P	69.92	72.81		
Current Ratio	1.13	1.12		
Debt Service Coverage Ratio	(1.88)	(1.62)		

STATEMENTS OF OPERATIONS COMPARISON TO BUDGET

MTD				YTD				
January 31, 2023	MTD Budget	Budget Variance	% Variance Favorable/ (Unfavorable)	January 31, 2023	YTD Budget	Budget Variance	% Variance Favorable/ (Unfavorable)	
				OPERATING REVENUE				
\$ 18,458,223	\$ 32,119,619	\$ (13,661,396)	-42.53%	\$ 127,184,891	\$ 172,887,691	\$ (45,702,800)	-26.43%	
43,557,588	40,818,061	2,739,527	6.71%	303,387,573	292,572,535	10,815,037	3.70%	
62,015,811	72,937,680	(10,921,869)	-14.97%	430,572,463	465,460,226	(34,887,763)	-7.50%	
393,234	511,161	(117,927)	-23.07%	2,729,366	3,725,862	(996,496)	-26.75%	
62,409,045	73,448,841	(11,039,796)	-15.03%	433,301,829	469,186,088	(35,884,259)	-7.65%	
				OPERATING REVENUE				
				IP Revenue				
15,420,334	24,494,606	9,074,272	37.05%	99,351,100	131,828,863	32,477,763	24.64%	
36,218,414	33,109,140	(3,109,274)	-9.39%	245,735,351	237,296,263	(8,439,088)	-3.56%	
982,808	491,884	(490,924)	-99.80%	5,324,909	3,139,015	(2,185,893)	-69.64%	
252,306	792,616	540,310	68.17%	2,934,136	5,058,172	2,124,036	41.99%	
(1,314,519)	(1,080,444)	234,076	21.66%	(8,207,832)	(7,563,105)	644,727	8.52%	
(189,917)	(189,917)	0	0.00%	(1,346,889)	(1,329,417)	17,472	1.31%	
51,369,426	57,617,885	6,248,459	10.84%	343,790,775	368,429,791	24,639,015	6.69%	
11,039,618	15,830,955	(4,791,337)	-30.27%	89,511,054	100,756,298	(11,245,244)	-11.16%	
				EXPENSES				
5,063,264	5,946,002	882,738	14.85%	38,279,549	40,035,640	1,756,091	4.39%	
778,999	743,036	(35,963)	-4.84%	7,156,370	3,985,641	(3,170,729)	-79.55%	
1,292,149	1,353,056	60,907	4.50%	8,730,216	9,471,390	741,174	7.83%	
513,897	(36,419)	(550,317)	1511.06%	1,996,763	(254,936)	(2,251,699)	883.24%	
1,273,676	1,152,955	(120,721)	-10.47%	10,343,535	8,031,340	(2,312,195)	-28.79%	
697,902	200,928	(496,974)	-247.34%	2,606,186	1,525,780	(1,080,406)	-70.81%	
2,149,588	2,826,591	677,004	23.95%	16,142,161	17,954,442	1,812,281	10.09%	
164,504	250,029	85,524	34.21%	Supplies - Non-Medical	1,433,863	1,750,196	316,333	18.07%
78,338	91,882	13,544	14.74%	Food	609,152	643,175	34,024	5.29%
517,686	721,890	204,205	28.29%	Repairs and Maintenance	4,972,450	5,044,060	71,610	1.42%
670,363	750,279	79,916	10.65%	Other Fees	4,848,416	5,237,145	388,730	7.42%
191,733	67,218	(124,515)	-185.24%	Lease and Rental	654,580	468,884	(185,695)	-39.60%
213,157	201,297	(11,860)	-5.89%	Utilities	1,381,576	1,409,079	27,503	1.95%
498,399	778,293	279,894	35.96%	Depreciation and Amortization	4,626,362	4,844,418	218,055	4.50%
173,416	246,898	73,483	29.76%	Insurance	1,397,392	1,728,289	330,896	19.15%
136,165	146,207	10,042	6.87%	Other Expenses	1,093,118	1,011,845	(81,273)	-8.03%
14,413,236	15,440,142	1,026,906	6.65%	Total Operating Expenses	106,271,690	102,886,390	(3,385,300)	-3.29%
(3,373,618)	390,813	(3,764,431)	-963.23%	Operating Income	(16,760,636)	(2,130,092)	(14,630,544)	686.85%
-30.6%	2.5%			Operating Margin %	-18.7%	-2.1%		
				Non-Operating Revenue and Expenses				
145,810	(15,944)	161,754	-1014.50%	Investment Income	287,297	(145,436)	432,732	-297.54%
58,914	180,864	(121,950)	-67.43%	Grants and Contributions Revenue	426,000	1,312,048	(886,047)	-67.53%
19,343	236,791	(217,448)	-91.83%	Non Operating Revenue/(Expense)	177,209	1,657,538	(1,480,329)	-89.31%
(637,600)	(588,123)	(49,477)	-8.41%	Interest Expense	(4,303,704)	(4,121,798)	(181,906)	-4.41%
(413,534)	(186,412)	(227,122)	-121.84%	Total Non-Operating Rev. and Expenses	(3,413,199)	(1,297,648)	(2,115,550)	-163.03%
\$ (3,787,152)	\$ 204,401	\$ (3,991,553)	1952.80%	(Deficit)/Excess Rev. Over Exp.	\$ (20,173,835)	\$ (3,427,740)	\$ (16,746,094)	-488.55%
-34.3%	1.3%			(Deficit)/Excess Rev. Over Exp. %	-22.5%	-3.4%		
(2,137,255)	1,534,398	(3,671,653)	-239.29%	EBIDA	(9,247,005)	5,283,540	(14,530,544)	-275.02%
-19.4%	9.7%			EBIDA %	-10.3%	5.2%		

El Centro Regional Medical Center
Monthly Cash Flow

Unaudited

	July 2022	August 2022	September 2022	October 2022	November 2022	December 2022	January 2023	Year-to-Date 2023
<u>Cash Flow From Operating Activities</u>								
Net Income/(Loss)	\$ 156,662	\$ (2,197,317)	\$ (4,027,726)	\$ (3,660,849)	\$ (3,764,219)	\$ (2,893,234)	\$ (3,787,152)	\$ (20,173,835)
<i>Adjustments to reconcile net income to net cash:</i>								
Add: Depreciation	713,569	700,147	673,369	689,612	664,873	686,394	498,399	\$ 4,626,362
Capital Lease Interest	14,782	14,777	14,225	13,682	13,141	15,010	14,804	\$ 100,422
Bond Interest	592,686	592,686	592,686	592,686	592,686	592,686	592,686	\$ 4,148,800
Accounts Receivable	decr (incr) (2,682,761)	(979,897)	(120,054)	529,302	1,769,695	(828,416)	3,757,456	\$ 1,445,326
Other Receivables	decr (incr) (9,724)	(12,725)	21,125	(9,193)	10,500	97	(87,187)	\$ (87,107)
Inventory	decr (incr) (32,807)	(34,588)	(30,322)	52,561	11,247	(7,239)	26,216	\$ (14,931)
Prepaid Expenses/Other Assets	decr (incr) (1,217,325)	74,756	92,731	(55,641)	458,711	2,039,336	247,822	\$ 1,640,391
Accounts Payable and Accrued Expenses	incr (decr) 362,817	1,309,342	1,509,880	3,282,337	1,014,647	1,690,818	1,086,288	\$ 10,256,129
Accrued Compensation and Benefits	incr (decr) 654,732	(1,203,861)	(520,172)	590,450	403,831	626,689	(51,938)	\$ 499,730
Third-Party Liabilities	incr (decr) (2,543,212)	(2,855,401)	(2,949,857)	(2,150,584)	(1,272,922)	5,473,990	(1,212,664)	\$ (7,510,650)
Net Pension Obligation	incr (decr) 80,248	72,658	705,071	601,231	285,660	48,379	513,897	\$ 2,307,143
<i>Net Cash From Operating Activities</i>	\$ (3,910,334)	\$ (4,519,423)	\$ (4,039,043)	\$ 475,593	\$ 187,850	\$ 7,444,510	\$ 1,598,627	\$ (2,762,220)
<u>Cash Flow From Investing Activities</u>								
Fixed Assets - Gross	incr (decr) \$ (416,524)	\$ (715,671)	\$ (1,002,075)	\$ (867,113)	\$ (773,857)	\$ (631,785)	\$ (199,850)	\$ (4,606,875)
Intangible Assets - Gross	incr (decr) \$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Restricted Assets	incr (decr) 5,159,432	(67,804)	(189,066)	192,514	(653,990)	(658,057)	3,610,540	\$ 7,393,569
<i>Net Cash From Investing Activities</i>	\$ 4,742,908	\$ (783,475)	\$ (1,191,140)	\$ (674,599)	\$ (1,427,848)	\$ (1,289,842)	\$ 3,410,690	\$ 2,786,694
<u>Cash Flow From Financing Activities</u>								
Bond Payable	incr (decr) \$ (4,632,656)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (3,431,219)	\$ (8,063,875)
Capital Leases	incr (decr) (199,835)	(289,175.18)	(282,800)	(372,230)	(96,424)	116,743	(348,043)	\$ (1,471,765)
Notes Payable	incr (decr) -	-	-	-	-	-	-	\$ -
<i>Net Cash From Financing Activities</i>	\$ (4,832,491)	\$ (289,175)	\$ (282,800)	\$ (372,230)	\$ (96,424)	\$ 116,743	\$ (3,779,262)	\$ (9,535,640)
Total Change In FY 2023 Cash	\$ (3,999,917)	\$ (5,592,074)	\$ (5,512,984)	\$ (571,236)	\$ (1,336,422)	\$ 6,271,411	\$ 1,230,055	\$ (9,511,166)
Cash & Cash Equivalents, Beginning Balance	22,539,180	18,539,263	12,947,188	7,434,205	6,862,968	5,526,547	11,797,958	22,539,180
Cash & Cash Equivalents, Ending Balance	\$ 18,539,263	\$ 12,947,189	\$ 7,434,205	\$ 6,862,968	\$ 5,526,547	\$ 11,797,958	\$ 13,028,013	13,028,014



TO: HOSPITAL BOARD MEMBERS
FROM: Tammy Morita
DATE: January 27, 2023
MEETING: Board of Trustees

SUBJECT: 2023 Fiscal Year Cash Flow Projection

BUDGET IMPACT: X Does not Apply
 ___ Yes ___ No
 A. Does the action impact/affect financial resources?
 B. If yes, what is the impact amount: _____

BACKGROUND:

Due to major economic considerations the Hospital has been dealing with (Medi-Cal’s Supplemental payment delays, Inflation, COVID-19 State regulations, new EHR implementation, Building constructions, Operational mishaps, etc.), the Medical Center Administration has the necessity to anticipate more than ever before the cash inflows and outflows for coming months to appropriately plan ahead the operation and the decision making of the Management and the Board.

The Cash Flow statement attached to this motion sheet has the main intention of tracking our monthly cash position to implement immediate actions that will help us reduce our cash deficits foreseen during the rest of Fiscal Year 2023 and early Fiscal Year 2024.

DISCUSSION: N/A

RECOMMENDATION: Informational

ATTACHMENT(S):

- Cash Flow Summary for FY2023

Approved for agenda,

Date and Signature: Tammy Morita
 Tammy Morita, UCSD Health

El Centro Regional Medical Center

Cash Flow Forecast dated: February 24, 2023

Actual/Projection	Actual	Actual	Actual	Actual	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection	Projection
Month	Oct 2022	Nov 2022	Dec 2022	Jan 2023	Feb 2023	Mar 2023	Apr 2023	May 2023	Jun 2023	Jul 2023	Aug 2023	Sep 2023	Oct 2023	Nov 2023	Dec 2023
Beginning Wells Fargo cash balance	991	2,407	1,742	11,317	10,627	25,061	21,857	17,303	15,501	18,727	13,348	5,234	(4,172)	(8,025)	(8,921)
Cash receipts															
Patient receipts	4,368	9,721	16,056	10,917	10,578	11,128	12,981	10,642	10,065	12,268	9,398	12,912	10,745	11,002	13,521
Cerner Implementation - AR Slowdown	-	-	-	-	-	-	-	-	-	(2,500)	(4,000)	(6,000)	(2,500)	-	-
Pharmacy receipts	20	81	57	44	56	57	72	57	57	72	57	72	57	57	72
Collector deposits	41	116	116	106	124	95	119	95	95	119	95	119	95	95	119
Rent collection	-	8	8	8	10	8	9	8	8	9	8	9	8	8	9
Cafeteria receipts	3	7	7	5	5	5	7	5	5	7	5	7	5	5	7
Other receipts	3	44	11	61	21	28	36	28	28	36	28	36	28	28	36
Total operating receipts	4,436	10,233	16,453	11,364	11,008	11,516	13,467	11,030	10,454	10,253	5,786	7,398	8,633	11,390	14,007
Total operating disbursements	(5,202)	(12,414)	(12,178)	(11,966)	(11,657)	(12,326)	(16,085)	(12,326)	(12,326)	(14,068)	(12,326)	(16,085)	(12,326)	(12,326)	(14,068)
Cash flow from operations	(766)	(2,182)	4,275	(602)	(649)	(810)	(2,618)	(1,296)	(1,873)	(3,815)	(6,540)	(8,687)	(3,693)	(936)	(61)
Supplemental receipts	-	-	5,607	-	9,910	1,860	(350)	384	5,352	-	(600)	384	850	1,050	384
Capital expenditures	(144)	(797)	-	(856)	-	(3,516)	(142)	(114)	(114)	(142)	(222)	(323)	(259)	(259)	(323)
Bond payments	-	(637)	(1,274)	-	(637)	(637)	(1,274)	(637)	-	(1,274)	(637)	(637)	(637)	(637)	(637)
Other loan payments	(16)	(51)	(36)	(35)	(68)	(42)	(71)	(60)	(60)	(75)	(60)	(75)	(60)	(60)	(75)
Transfers (to)/from bond funds	843	-	-	893	-	-	-	-	-	-	-	-	-	-	-
Restructuring Cost	-	-	(250)	-	-	(59)	(99)	(79)	(79)	(74)	(54)	(67)	(54)	(54)	(67)
Net non-operating cash flows	835	2,494	(4,041)	877	9,205	(2,394)	(1,935)	(506)	5,100	(1,565)	(1,573)	(719)	(160)	40	(719)
Net cash flow	69	312	234	275	8,555	(3,205)	(4,554)	(1,802)	3,227	(5,380)	(8,114)	(9,407)	(3,853)	(896)	(780)
Beginning unrestricted cash	3,779	5,195	4,530	14,104	13,414	27,849	24,644	20,091	18,288	21,515	16,136	8,022	(1,385)	(5,237)	(6,133)
Total net cash flow	69	312	234	275	8,555	(3,205)	(4,554)	(1,802)	3,227	(5,380)	(8,114)	(9,407)	(3,853)	(896)	(780)
Ending unrestricted cash	5,195	4,530	14,104	13,414	27,849	24,644	20,091	18,288	21,515	16,136	8,022	(1,385)	(5,237)	(6,133)	(6,914)

Key Assumptions:

Vendor payments managed week to week to ensure cash balances sufficient to meet critical payments like, payroll, bond payments, other governmental transfer requirements.

Major capital projects suspended. Focus will be to cover maintenance requirements.

Delay in electronic health record system (EHR) implementation.